

Mosaic Telecom, a successful and growing local telecommunications company known as a leader in its industry is currently accepting resumes for the full-time position of **Sales Associate** . We're looking for a team player who can promote and sells Mosaic products and services with a positive, can-do attitude and consistently support all efforts to simplify and enhance the residential Customer experience.

**As a Sales Associate a typical day might include the following:**

- Demonstrate a good understanding of Mosaic's residential services and technology, evaluate consumer needs and recommend the appropriate products and services (voice, data, and video)
- Maintain a strong knowledge of the products, pricing plans, and promotions offered by Mosaic as well as our competitors
- Meet and exceed sales goals to positively impact Customer retention
- Work closely and effectively with residential Customers to help solve service issues and educate on technology
- Work as part of team to schedule and ensure the proper installation and upgrades of services
- Responsible for all billing questions, payments, and balancing of accounts
- Accurately enter service order data and complete necessary paperwork to support sales activities
- Receive, issue and track Customer equipment and assist with inventory maintenance

**This job might be for you if:**

- You have commission sales experience (preferred, but not necessary)
- You have a passion for technology and providing local Customer service at a world-class level
- You have great people skills with the ability to handle unpredictable situations with grace and diplomacy
- You have computer and keyboard skills with a background in money-handling and customer service
- You are accurate, have a strong attention to detail, and can multi-task

**We Have:**

- Team members who are passionate about growth, innovation and collaboration. We are constantly striving to improve and better ourselves so that we can better support our Customers. If you have growth mindset, you are probably a great fit for our team!
- Competitive hourly wages with **UNLIMITED** commission opportunities
- Excellent benefit package, including health, vision & dental care, retirement & generous paid time off
- Discounted employee services within our service area
- Tuition reimbursement

A high school diploma or equivalent, insurable driving record, preliminary drug screening and background check are all required. Interested parties may send or email a cover letter, resume and salary requirements to:

Human Resources  
Mosaic Telecom  
P.O. Box 664  
Cameron, WI 54822

An Equal Opportunity Employer